



FIRST PHYSICIANS
CAPITAL GROUP, INC.

Company Overview

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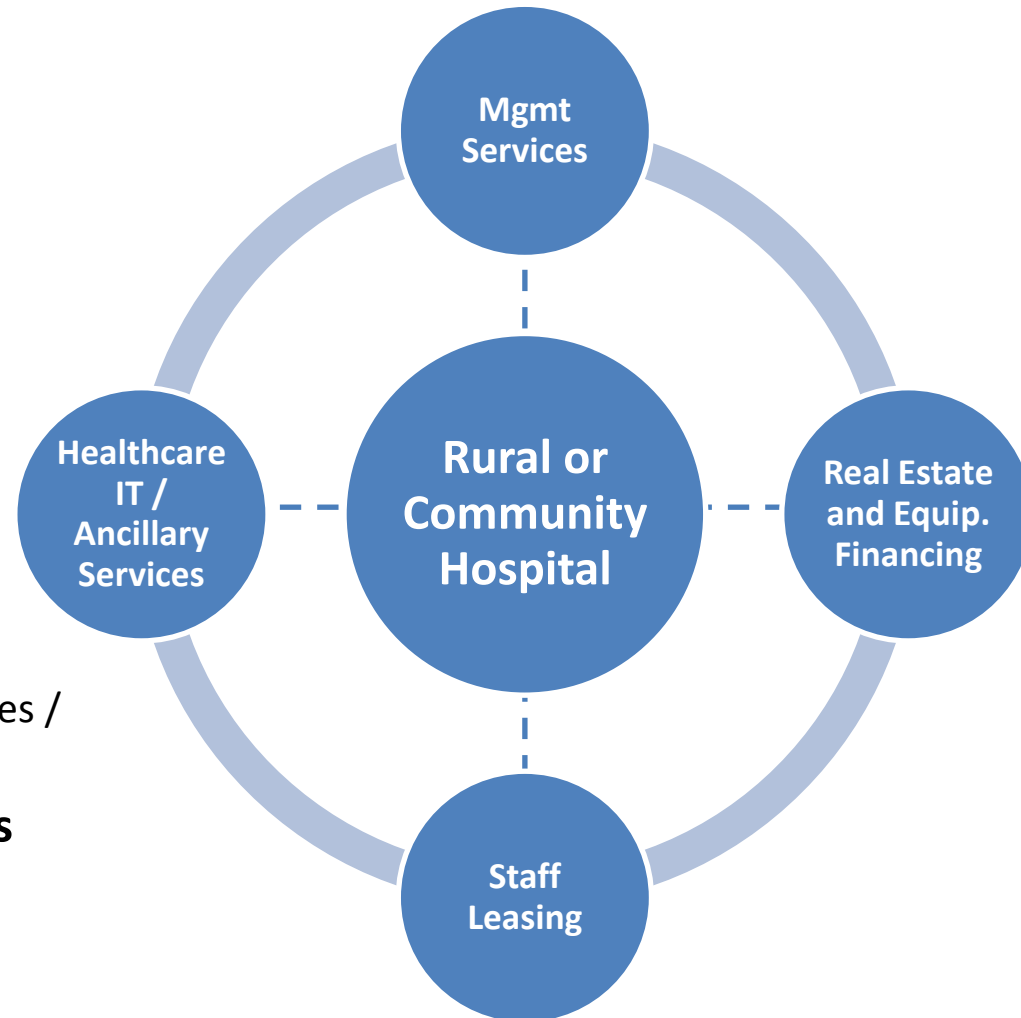
FPCG Overview

- FPCG is a provider of operational and capital solutions to the rural and community hospital market
- FPCG provides the following services:
 - Management Services
 - Real Estate and Equipment Financing
 - Ancillary Healthcare Services
 - IT Services
- Long-term strategy: to provide operational and capital solutions to rural and community hospitals
- Our mission: to sustainably preserve quality healthcare services for the communities that depend on these hospitals

FPCG Service Provider Model

FPCG provides:

- **Mgmt services**
 - Hospital Administration
 - Billing and Revenue Cycle Mgmt
 - Finance and Accounting
 - Insurance
 - Medical Supplies
- **Real Estate and Equip. Financing**
 - Sale-Leaseback of facility
 - Sale-Leaseback of equipment
- **Staff Leasing Co.**
 - Staffing services (physicians / nurses / admin)
- **Healthcare IT / Ancillary Services**
 - EHR/EMR
 - Radiology and Lab
 - ER
 - Other



Operational and Capital Solutions

- Services platform a part of a broader long-term strategy to provide innovative operational and capital solutions to the rural hospital market
- Solutions include:
 - Not-for-profit hospital ownership
 - Conversion of hospital to Federally Qualified Health Center (FQHC)
 - Access to Federal / State grants and local municipal funding
 - Arrangement of real estate/equipment sale-leaseback financing to provide working capital otherwise hard to get for rural hospitals

Benefits Offered to Rural and Community Hospitals

- Improved reimbursement dynamics
- Reduced or eliminated bad debt exposure
- Retention of employees in a vehicle that supports fair compensation and benefits
- Reduced administrative overhead
- Outsourcing of management services to industry professionals with “best practices” expertise
- Preservation of quality healthcare services for the local community

Strategic Partnerships / Joint Ventures

- We are currently actively seeking strategic partnerships and joint ventures with healthcare industry specialists
- We are also seeking suitable acquisitions of vendors and other service providers focused on the rural healthcare market